TECNOCEMENTO
APLICACION DE
CEMENTO TECNICO

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ON-SITE TRAINING

TECNOCEMENTO® applicator training programme at the premises of the company requesting the course.

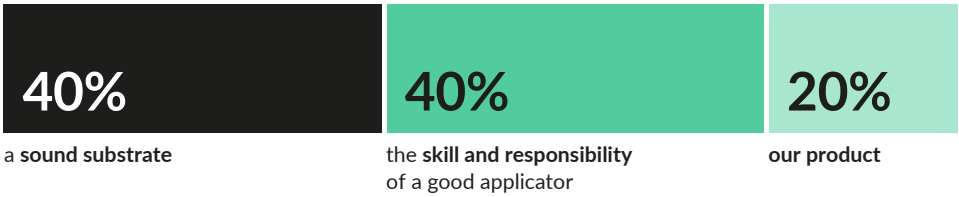
DURATION	PARTICIPANTS	OBSERVERS	PAYMENT
2 days	**3 - 8**	**+2**	**8 days**
Estimated course duration	Practical trainees	Free; no practical work	Before the start, at the latest

01 INTRODUCTION

WHY TRAINING MATTERS

Training is essential before applying TECNOCEMENTO®. Application is not complicated, but it requires an understanding of the systematic component-mixing procedure, handling methods and drying times set out in the Substrate Preparation Manual, the Technical Application and Products Manual, and the Maintenance Manual.

Our company philosophy and reputation place far greater value on a successfully completed application than on selling the material alone. It would be fair to say that the success of our TECNOCEMENTO® systems depends on:



APPROVED APPLICATOR

We therefore hold a monthly Training Course at our headquarters for Approved Applicators (AH) and Approved Applicators Associated with the TECNOCEMENTO® Group (AHA). Participants are welcomed as TECNOCEMENTO® Approved Applicators: they can use and purchase our products and receive technical advice. This is the first step in the various levels of professional relationship with the group.

The course teaches the necessary techniques, but training concludes with the first real project, supported by our applicator-trainer. Approval by headquarters is granted only after this supervised application.

ON-SITE TRAINING

Where it is more practical for prospective applicators, or for companies with several applicators to train, to train their teams at their own premises, we offer our **On-site Training Programme**. Whether for approved applicators or distributors with territorial exclusivity, the course venue must be prepared with meticulous care (see section 04).

02 ON-SITE TRAINING PROGRAMME

WHY TRAIN ON SITE

For a company wishing to train several applicators, subsistence, travel and accommodation multiply the cost of training. On-site training provides the same reliable applicator approval process as the course at our premises, with the convenience of training at the client company.

OUR NETWORK

Our network of Approved Applicators, whether or not they belong to the group, is our company's most dependable asset. Our policy of not selling to untrained, non-specialist private individuals, together with our extensive family of partner applicators, ensures successful TECNOCEMENTO® applications and gives clients the assurance and confidence they need in a sector affected by poor practice in applying micronised cement and preparing substrates.

Our continuing training programme, supported by online assistance from our specialists in substrates and TECNOCEMENTO® systems, is one of the foundations of our company's success.

TRAINING TEAM

The course is led throughout by TECNOCEMENTO® technical staff, accompanied by the sales manager, who is available to answer participants' questions.

TERMS

PARTICIPANTS	Minimum 3 and maximum 8 practical trainees. Up to 2 additional people may attend as observers, without practical participation, free of charge.
DURATION	Two full days (estimated).
COST	Calculated according to the location.
NOT INCLUDED	Travel, accommodation and subsistence for the training team (sales representative and technical trainer). These are invoiced separately or arranged directly by the client.
PAYMENT	Deposit or bank transfer no later than 8 days before the start, to the account we provide. Include your full name, course date and location (e.g. "First name Surname · May course · León").

03 COURSE CONTENT

The course is divided into two phases:

1 THEORY

FIRST MORNING

A short course introduction and audiovisual presentation, with technical commentary from our trainer and sales director, provide an initial introduction to applying TECNOCEMENTO®.

Particular emphasis is placed on substrate preparation, the materials required, application systems and photographs of completed projects. The Application Manual and Preliminary Works Manual are provided.

2 PRACTICAL TRAINING

DAY 1 AFTERNOON AND DAY 2 MORNING

This is the central and most important part of the course. Each participant works with TECNOCEMENTO® from the first step to the last, first on a vertical substrate and then on a horizontal substrate, always under the trainer's supervision.

The stages of applying finishes are explained: these are essential to proper sealing and the aesthetic quality of the application.

04 LOGISTICS AND WORKSPACE SET-UP

To make the best use of time and avoid delays or setbacks, the workspace, tools and practice substrates (walls and floors) must be prepared in advance. **A clean, tidy and well-lit venue is a mandatory requirement for the course.**

SPACE AND FACILITIES

- At least 8.5 m of wall per applicator and the same length of floor, with a minimum width of 1 m. Where space is limited, two applicators may share this area.
- Good lighting and a screen or white wall for the theory presentation.
- Power sockets for mixers and at least one water supply point for rinsing tools and buckets.
- The premises must hold all necessary licences and comply with legal requirements.

MATERIALS REQUIRED

- 1 MDF or plasterboard panel per person, approximately 2.00 × 2.10 m and at least 8 mm thick (16 mm recommended), securely screwed vertically to the wall. It must be rigid, without bowing, and allow application over almost its entire surface.
- Chairs, tables and note-taking materials.
- Masks, gloves and safety goggles (not compulsory; the material is not particularly aggressive).

VERTICAL SURFACES

- The best option is a plasterboard wall ready for painting (fully filled and sanded): at least 7 linear metres per person.
- If boards are used, position them vertically, approximately 20 cm apart: 1 new MDF board per applicator, measuring 1.80 × 2.10 m and at least 16 mm thick (standard board size: 1.80 × 3.66 m).

FLOORS

Approximately 10 m² of floor per person, ready for application, with at least two of the following surfaces (listed from most to least suitable):

- Clean, securely bonded terrazzo.
- Clean, securely bonded stoneware tiles.
- Cement-based self-levelling screed, free of cracks, dry, clear of debris, vacuum-cleaned and at least 28 days old.
- Cement screed, free of cracks, dry, clear of debris, vacuum-cleaned and at least 28 days old.

AT THE END OF THE COURSE

Participants receive a metal trowel, a branded T-shirt and an Approved Applicator Diploma. The company receives a sample box and catalogues.

To request the On-site Training Programme, contact the TECNOCEMENTO® sales department.

TRAINING

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SALES DIRECTOR

Enrique Landete
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OFFICES AND SHOWROOM

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